

CO-MANAGED IT CHECKLIST

How to Choose the Best Co-Managed IT Partner for Your Business

Cyber threats keep growing and changing, and every business needs IT that keeps pace. If your internal IT team carries day to day support and security on its own, the right co-managed IT partner can share the load and protect what you have built.

What is co-managed IT?

Co-managed IT is a partnership where your internal IT team keeps ownership of your systems and an IT partner fills the gaps in time, tools and specialist skills.

Your team stays focused on the projects that move your business forward, while your partner keeps watch for critical patches and incident alerts.

The question is how to find the right partner. This checklist walks you through it, step by step.

Inside this checklist

1. The 6 areas to review in your current IT environment
2. The 6 questions to ask every co-managed IT partner
3. Your next step with Hybrid Technology Partners

Examine your current technology infrastructure

A technology assessment shows how your IT infrastructure works today and where it can give you stronger security, smoother workflows and lower costs.

STRENGTHS

Review how well your current IT covers the key areas: data storage, cloud services, network infrastructure, disaster recovery, business continuity, cybersecurity and risk assessment. This gives you a true measure of its strength.

WEAKNESSES

Once you know your strengths, pinpoint the weak spots in your infrastructure and internal IT team. These might include outdated technology, thin security, stretched internal support or compliance pressure.

GAPS

Identifying the gaps in your IT infrastructure helps you see what your business needs, spot current vulnerabilities and set clear objectives.

LIMITATIONS

To move past the limits of your current technology, look at the core business issue, the technical constraints and your long term goals. When security issues keep recurring, bring in IT professionals to help.

UPCOMING PROJECTS

Decide which technology requirements are critical to your next project, and check whether your current IT team has the capacity to deliver them.

FUTURE NEEDS

Your technology needs to scale as your company grows, with more systems, more access points and more data. Check that your current setup can keep pace.

Your 6 point IT review

Tick each area once you have a clear answer. Any area you leave unticked is a priority to raise with a co-managed IT partner.

- [ ] Strengths
- [ ] Weaknesses
- [ ] Gaps
- [ ] Limitations
- [ ] Upcoming projects
- [ ] Future needs

Need a hand with the review? Our team at Hybrid Technology Partners can run it with you. Call 1800 911 000.

Key factors to consider when choosing an IT service provider

Every business has different needs. Check these 6 things before you partner with an IT service provider.

WHAT SERVICES DO THEY OFFER?

Understand the support and services a provider offers before you invest time and money. Check which platforms, data storage and applications they cover, and whether they fit your business model and current needs.

WHAT IS THEIR EXPERIENCE?

Look for sound industry knowledge and a proven track record. A provider who knows your sector anticipates demands, raises the right concerns and brings the best solutions.

CAN THEY HELP YOU SCALE?

Cloud technology and other IT solutions can be tailored to your business. Look for a provider who adapts their services to get the best from your technology as you grow.

CAN THEY MEET YOUR BUDGET?

Choose a provider with predictable pricing and a package of services built around you, for a monthly fee you can count on.

DOES THEIR PLATFORM WORK WITH YOUR SYSTEMS?

Integrating with your existing systems usually costs less than replacing them. Check software compatibility before you bring any IT partner on board.

CAN THEY SHARE REFERENCES?

Before you sign a contract, ask for references from past clients. They show you what working with that provider looks like day to day.

Find out if we're the right partner for your IT team

Hybrid Technology Partners works alongside internal IT teams across Ireland, with real engineers on every call, always on monitoring and a tailored IT roadmap built around your goals.

1800 911 000
Speak with our team

hybridtp.ie/contact
Contact our team about co-managed IT

Hybrid Technology Partners

TRUSTED SECURITY. PROACTIVE SUPPORT. STRATEGIC GROWTH.

